

## NEFFUL INTERNATIONAL ANNUAL AWARDS REQUIREMENTS 2021 ADD-ON

Providing opportunities and possibilities for partners to accomplish their achievements have always been the sustainable business objectives of Nefful International. It is through recognition and rewarding ceremonies that partners can gain a higher level of accomplishment and get driven to higher level of achievements. Hence, the Company is implementing an add-on to the qualification requirements as a motivation and support for all the partners to attain their goals!

Nefful USA 19<sup>th</sup> Anniversary (2021) Annual Awards Requirements Add-On and its calculation method is as follow:

Pin Title	Annual Sales Volume Qualifying Period	Group Volume Add-On	Organization Volume Add-On
AM/AM+	January to June	50%	50%
	July to December	50%	50%
AGM	January to June	-	150%
	July to December	-	50%

Example using AM:

Dist. No.	Dist. Name	Pin Title	Actual Sales Volume	Add-On of 50%	Final Sales Volume	
12345*	Xu**	AM	Group Volume (January to June)			
			10,000	+	5,000	= 15,000
			Organization Volume (January to June)			
			20,000	+	10,000	= 30,000

※ Partners shall not be entitled to pin title advancement to M, AM, AM+, AGM, commissions or bonus derived from the add-on sales volume.

Wishing you prosperity in your business.

7/22/2021

## 妮芙露國際 2021 年度表揚之業績標準加碼辦法

為給予夥伴們強而有力的支持，讓夥伴得以成就輝煌事業及夢想，是妮芙露國際長久以來所致力於經營目標。透過提供更多榮耀表揚的機會，可為夥伴帶來更高的成就感與追求目標，因此公司推出以下激勵加碼辦法，期盼帶給大家持續衝刺的動力！

「妮芙露國際美國分公司 19 週年慶（2021 年）表揚獎項及業績標準」之業績標準加碼辦法，加乘計算方式如下：

聘階	2021 年度業績期間	小組業績 加乘	整組業績 加乘
AM/AM+	1 月~6 月	50%	50%
	7 月~12 月	50%	50%
AGM	1 月~6 月	-	150%
	7 月~12 月	-	50%

AM 加乘計算範例說明：

會員編號	會員名稱	聘階	實際業績		加乘 50%		加碼後業績	
12345*	許**	AM	1~6 月小組					
			10,000	+	5,000	=	15,000	
			1~6 月整組					
			20,000	+	10,000	=	30,000	

※ 本加碼辦法旨在業績加乘，故 M、AM、AM+、AGM 因而產生之加乘業績，將不列入階級晉升及獎金計算。

敬祝 業績長紅

2021 年 07 月 22 日