

# 2023 ANNUAL AWARD REQUIREMENT LIMITED-TIME SALES VOLUME ADD-ON ADJUSTMENT

Nefful USA is poised to celebrate its 22<sup>nd</sup> anniversary. In an effort to boost motivation among partners, the company has devised a plan to offer more opportunities for commendation. The aim is to allow a greater number of partners to relish the valuable spotlight of receiving awards on stage. Consequently, the 'Limited-Time Sales Volume Add-On Adjustment' will be implemented from December 21<sup>st</sup> to December 28<sup>th</sup> 2023, 17:00. This initiative seeks to inspire partners to attain a heightened sense of achievement and pursue their goals as the year ends.

Nefful USA 22<sup>nd</sup> Anniversary (2023) Annual Awards Requirements Time-Limited Sales Volume Add-On Adjustment is as follow:

Pin Title	2023 Annual Sales Volume Limited-Time Add-On Period	Group Volume Add-On	Organization Volume Add-On
AM/AM+	December 21 <sup>st</sup> – December 28 <sup>th</sup> , 17:00	100%	100%
AGM		-	150%

★ Terms and Conditions:

1. Due to system maintenance, partners seeking information on annual sales volume during the limited-time sales volume add-on period are encouraged to reach out to Nefful USA. Our Customer Service team will be available to assist with inquiries. We appreciate your patience and apologize for any inconvenience caused.
2. This announcement exclusively pertains to the add-on adjustment for sales volume in the designated period. The calculation for the annual award will follow the conditions outlined in the "Nefful International Annual Awards Requirements 2023 Sales Volume Add-on" which was announced in June.
3. The purpose of the add-on adjustment is to multiply sales volume achievements. Hence, the advancement to the pin titles of M, AM, AM+ or AGM, as well as any commissions or bonuses earned from the sales volume add-on will not be taken into consideration.
4. In relation to the "Nefful USA 22<sup>nd</sup> Annual Awards Requirements (2023)" announcement:
  - (i) The add-on adjustment is limited to the Organizational Volume and does not encompass the Group Volume when determining eligibility for the "Hall of Fame" qualification stated under Point 2 of the aforementioned announcement.
  - (ii) The calculation method described in Clause 2 of Point 3, which involves multiplying the AGM's Organization Volume by 1.5 after adding the advancement sales volume

of the first-generation downline AM+ (capped at 200,000), is not eligible for the add-on adjustment.

5. The add-on adjustment mentioned does not extend to the calculation of award recognition, sales volume requirement and qualifications for the following commendations: "AM Annual Sales – Rising Star Award", " AGM Annual Sales - Pinnacle Star Award" and "Biannual Growth Challenge 2023".
6. This limited-time add-on adjustment is applicable only to orders newly placed from December 21<sup>st</sup> to December 28<sup>th</sup> 2023.
7. Nefful International reserves the right to amend the terms and conditions at any time without prior notice.

12.21.2023

# 2023 年度表揚之業績標準 限時加碼辦法調整公告

美國妮芙露將迎來 22 週年誌慶，為激勵夥伴凝聚衝刺的動力，因此公司計畫提供更多榮耀表揚的機會，以期讓更多夥伴能獲享難能可貴的上台領獎高光時刻，故將於 2023 年 12 月 21 日~12 月 28 日 17:00 止推行「限時加碼辦法」，期盼能鼓勵夥伴在年終歲末之際，帶來更高的成就感與追求目標。

「美國妮芙露 22 週年慶（2023 年）表揚獎項及業績標準」之「限時業績標準加碼辦法」調整如下：

聘階	2023 年度業績限時加碼期間	小組業績加乘	整組業績加乘
AM/AM+	12 月 21 日~12 月 28 日 17:00 止	100%	100%
AGM		-	150%

## ★ 條件與規則：

1. 因系統作業，凡於限時加碼期間欲查詢年度業績之夥伴，請您致電美國妮芙露，由客服人員協助計算查詢；屆時還請您耐心等待，如造成不便，尚祈見諒。
2. 本公告僅標示上述限定期間內調整後之業績加碼辦法，年度業績將參照此辦法及 6 月頒布之「妮芙露國際 2023 年度表揚之業績標準加碼辦法」計算之。
3. 本加碼辦法旨在業績加乘，故 M、AM、AM+、AGM 因而產生之加乘業績，將不列入聘階晉升及獎金計算。
4. 針對已頒布之「美國妮芙露 22 週年慶（2023 年）表揚獎項及業績標準」：
  - (1) 第二項所述之「名人堂」，僅整組業績適用此加碼辦法，小組業績則不適用。
  - (2) 第三項第 2 款所述之區總本人整組業績加計直屬第一代下線 AM+ 晉升業績（最多以 20 萬為限）之 1.5 倍後，恕不適用此加碼辦法重複計算之。
5. 本加碼辦法恕不適用於「AM/AM+ 年度業績獎項 - 潛力青年獎」、「AGM 年度業績獎項 - 卓越群星」及「2023 年半年度業績躍進挑戰」相關表揚獎項、業績標準計算及其獎勵辦法與資格。
6. 本限時加碼活動僅適用於 2023 年 12 月 21 日~28 日新成立之訂單。
7. 妮芙露國際保有更改及解釋活動內容之權利。

12.21.2023