# NEFFUL INTERNATIONAL ANNUAL AWARDS REQUIREMENTS 2022 ADD-ON

Providing opportunities and possibilities for partners to accomplish their achievements have always been the sustainable business objectives of Nefful International. It is through recognition and rewarding ceremonies that partners can gain a higher level of accomplishment and get driven to higher level of achievements. Hence, the Company is implementing an add-on to the qualification requirements as a motivation and support for all the partners to attain their goals!

Nefful USA 21<sup>st</sup> Anniversary (2022) Annual Awards Requirements Add-On and its calculation method is as follow:

| Pin Title | 2022 Annual Sales Volume | Group Volume | Organization  |  |  |
|-----------|--------------------------|--------------|---------------|--|--|
|           | Qualifying Period        | Add-On       | Volume Add-On |  |  |
| AM/AM+    | January – December       | 20 %         | 20 %          |  |  |
| AGM       | January – December       | -            | 30 %          |  |  |

### Example using AM:

| Dist. No. | Dist.<br>Name | Pin Title | Actual Sales<br>Volume                           | Add-On of 20% |       | Final Sales<br>Volume |        |
|-----------|---------------|-----------|--|---------------|-------|-----------------------|--------|
| 40045*    | V**           | 0.04      | Group / Organization Volume (January – December) |               |       |                       |        |
| 12345*    | Xu**          | AM        | 10,000   | +             | 2,000 | =                     | 12,000 |

### Example using AGM:

| Dist. No. | Dist.<br>Name | Pin Title | Actual Sales<br>Volume                   | A | dd-On of 30% | F  | inal Sales<br>Volume |
|-----------|---------------|-----------|--|---|--------------|----|----------------------|
| 00012*    | V**           | A C.N.4   | Organization Volume (January – December) |   |              |    |                      |
|           | Xu**          | AGM       | 10,000                                   | + | 3,000        | 11 | 13,000               |

Partners shall not be entitled to pin title advancement to M, AM, AM+, AGM, commissions
or bonus derived from the add-on sales volume.

Wishing you prosperity in your business.

NEFFUL INTERNATIONAL

## 妮芙露國際 2022 年度表揚之業績標準加碼辦法

為給予夥伴們強而有力的支持,讓夥伴得以成就輝煌事業及夢想,是妮芙露國際長久以來所致力的經營目標。透過提供更多榮耀表揚的機會,可為夥伴帶來更高的成就感與追求目標,因此公司推出以下激勵加碼辦法,期盼帶給大家持續衝刺的動力!

「美國妮芙露 21 週年慶(2022 年)表揚獎項及業績標準」之業績標準加碼辦法,加乘計算方式如下:

| 聘階     | 2022 年度業績期間 | 小組業績<br>加乘 | 整組業績 加乘 |  |
|--------|-------------|------------|---------|--|
| AM/AM+ | 1月~12月      | 20 %       | 20 %    |  |
| AGM    | 1月~12月      | -          | 30 %    |  |

### AM 加乘計算範例說明:

| 會員編號   | 會員名稱 | 聘階   | 實際業績 加乘 20 % 加碼後業績 |   |       |   | ]碼後業績  |
|--------|------|------|--------------------|---|-------|---|--------|
| 12245* | 許**  | 0.04 | 1~12 月小組 / 整組      |   |       |   |        |
| 12345* | 可    | AM   | 10,000             | + | 2,000 | = | 12,000 |

### AGM 加乘計算範例說明:

| 會員編號   | 會員名稱                        | 聘階      | 實際業績 加乘 30 % 加碼後業績 |   |       |   | ]碼後業績  |
|--------|-----------------------------|---------|--------------------|---|-------|---|--------|
| 00012* | <i>-</i> / <del>-</del> * * | A C N 4 | 1~12 月整組           |   |       |   |        |
| 00012* | 許**                         | AGM     | 10,000             | + | 3,000 | Ш | 13,000 |

※ 本加碼辦法旨在業績加乘,故 M、AM、AM、AGM 因而產生之加乘業績,將不列入階級晉升及獎金計算。

敬祝 業績長紅

NEFFUL